

## **PROCUREMENT OF CONSULTANCY SERVICES FOR THE DRM POLICY REVIEW AND DEVELOPMENT OF SOPS OF THE PDMA BALOCHISTAN**

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|----|----------------------------|---|
| 1. | Name of Procurement Agency | PDMA Balochistan through BDMP Project         |
| 2. | Method of Procurement      | Consultant Qualification Based Selection      |
| 3. | Title of Procurement       | DRM Policy Review and Development of SOPs     |
| 4. | Time period                | Six (6) months.                               |
| 5. | Procurement Method         | Selection Based on Consultants Qualifications |

### **2.0 PARTICIPATION BY FIRMS**

The Expression of Interest documents from prospective consultants were sought through advertisement in Daily Jang, DAWN and Mashriq on 12<sup>th</sup>, June 2013. In response the following 4 firms submitted their pre-qualification documents.

S.No	Name of Lead Firm	Other Consortium/ Joint Venture Members
1	M/S DevCon Development consultant	Cameos Consultant
2	M/S National Engineering Services Pakistan (Pvt.) Limited	---
3	Rehman Habib Consultants (Pvt.) Ltd	--
4.	AHSAS-PK	---

### **4.0 EVALUATION**

The responsiveness of the consultants was checked with reference to the different eligibility requirements as per pre qualification documents. Additional information and/or clarification were sought from the contractors to facilitate the evaluation process.

The following table gives the results of the evaluation.

S.No	Name of Applicant	Score
1	Devcon Development Consultants	79
2	NESPAK	75.6
3	AHSAS-PK	34.5
4	Rehman Haib Consultant	34.1

### **5.0 RECOMMENDATIONS**

As a result of detailed evaluation top ranked Consultant M/S DevCon Development Consultants should be call for Technical and Financial Proposal.

#### **STRENGTHS AND WEAKNESSES OF THE PROPOSAL.**

Strengths: The following strengthen has found in the Expression of interest and Technical Financial Proposal.

- (a) The Terms of reference has been addressed properly.
- (b) Having Good Past experience.

- (c) Having the Presence of Quetta.
- (d) Good Knowledge of Balochistan.

Weaknesses: The following weakness has found in the Expression of interest and Technical Financial Proposal.

- a) Over Budgeting.
- b) Management Staff and Management Cost Proposed on higher side.
- c) Over costing.
- d) Workshop costs are proposed on higher site.
- e) Man days are on higher site.

**Detail of Negotiations:**

- The Consultants agreed to reduce the overall fee for the Hiring of Firm for DRM Policy Review and Development of SOPs Activities for a lump-sum amount of Rs. **13,429,000/-** including all taxes.
- Expenses for drills/simulation other than professional fee will be borne by the PDMA, i.e. mobilization and other necessary arrangements.
- Workshop expenses will also be borne by the PDMA.
- The proposed deliverables have been changed with following comparison.
  - Work Plan for DRM Policy review reduced from 230 days to 110 working Days.
  - Work Plan for SOPs reduced from 171 days to 100 Working Days.
  - Printing Sets of SOPs, 500 Nos, DRM Plan 500 Nos and Final report 30 Nos.
  - Consultations with PDMA Punjab and PDMA KPK, Rescue 1122 Punjab have been removed.
  - Both Drills/ Simulations will now be conducted in Quetta.